



Placement & Start-Up Cell

Dr. Harisingh Gour Vishwavidyalaya, Sagar (M.P.)

Ref. Placement/2023/196

Date- 19/10/2023

We are excited to announce an upcoming placement drive by DRISHTI IAS, a renowned company. This presents an excellent opportunity for all our pass-out and final semester students to kickstart their careers with a leading organization.

Registration: To participate in the placement drive by DRISHTI IAS, interested students are required to register using the following link:

<https://forms.gle/CL4p3MKYcyec2Gd59>

Eligibility Criteria: Educational qualification – graduate/postgraduate/diploma can participate in this placement drive.

For any queries or assistance regarding the placement drive or registration process, please feel free to contact our placement cell at 9425425964, 8719063200 placementcell@dhsgsu.edu.in or visit the Placement Cell Office.

This is an excellent opportunity for you to launch your career with a dynamic and forward-thinking company like DRISHTI IAS. We wish you the best of luck in your preparations, and we look forward to seeing you shine at the placement drive!

For all other details read the Job description in next page.

Last date for registration- 19/10/2023

Prof. G.L Puntambekar,
Coordinator, Placement Cell

Job Description

Drishti IAS is hiring Business Development Trainees/Associates (BDTs/BDAs) . BDT/BDA will be working in a team of go-getters to help spread the Drishti IAS way of learning and will be responsible for mentoring students.

No. of Positions: 100

Job Location: Sector 62, Noida(U.P)

Remuneration: Cost to Company (CTC)- 3.36 lakh per annum

(Note: All selected candidates will be a part of a 02 months training process under profile of Business Development Trainee at a monthly stipend of Rs.15000. On successful completion of training, candidates will be promoted to profile of Business Development Associate.)

Eligibility:

Any Graduate, Post Graduate

Desirability:

- 1) Interest in mentoring and guiding students
- 2) Good communication skills (English & Hindi)
- 3) Good interpersonal and presentation skills
- 4) Sales oriented personality

Primary Job Responsibilities

- 1) Providing appropriate information to students about various courses/programs.
- 2) Working with both internal and external stakeholders to ensure objectives of organization.
- 3) Coordinating pre-sales and post-sales follow-up.
- 4) Achieving and exceeding KPIs set by the Manage.
- 5) Monitoring market trends and providing regular competitor feedback.