



Placement & Start-Up Cell Dr. Harisingh Gour Vishwavidyalaya, Sagar (M.P.)

Ref. Placement/2024/239

Date- 20/02/2024

We are excited to announce an upcoming placement drive by Mandot Securities Pvt. Ltd. This presents an excellent opportunity for students to start their career with this leading organization.

Registration: To participate in the placement drive by Mandot Securities Pvt. Ltd. interested students are required to register using the following link:

<https://forms.gle/bHP1JmhENShdVZZ48>

Eligibility Criteria: UG/PG/MBA/M.COM.

Primary Role: Relationship Manager

- Fix customer appointments and acquire potential customers for new business.
- Make the customer understand the various benefits available in the plan & check whether it meets the customer's requirements.
- Self-sourcing of customer leads from own natural market to sell a financial product.
- Customer Leads when provided are to be called and fix appointments for sales visits and convert the lead to sales.
- Assuring that the business targets are met as per the goal sheet given. · · Cross-sell/Up-sell products
Responsible for New Client Acquisition of trading accounts.
- Maintain client MIS.
- Responsible for Meeting targets of FIX Brokerage.

For any queries or assistance regarding the placement drive or registration process, please feel free to contact our placement cell at 9425425964,8719063200 placementcell@dhsgsu.edu.in or visit the Placement Cell Office.

This is an excellent opportunity for you to work with a dynamic and forward-thinking company like Mandot Securities Pvt. Ltd. We wish you the best of luck in your preparations, and we look forward to seeing you shine at the placement drive!

Prof. G.L Puntambekar,
Coordinator, Placement Cell